



***Traditionally
Crafted
Elegant
Jewellery***


Safe Harbour

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Group Overview

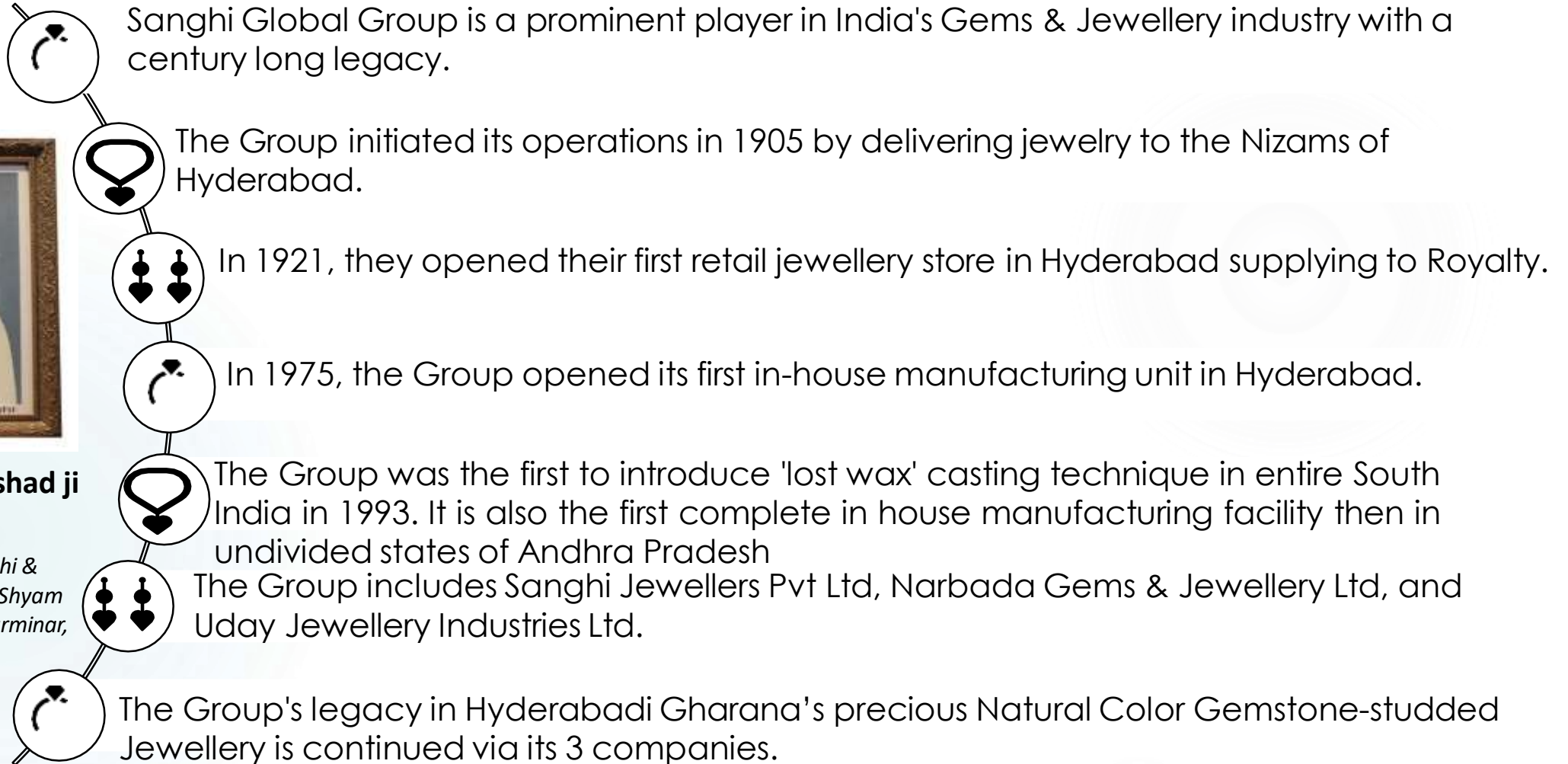
Century long Craftmanship

Genesis of Sanghi Global Group – 100+ years of Legacy



Late Shri. Laltapershad ji Sanghi

*S/o Shri Gopilalji Sanghi &
Founder of Laltapershad Shyam
Sunderlal Jewellers in Charminar,
Hyderabad*



Three Main Pillars of Sanghi Global Group

6

SANGHI GLOBAL GROUPTM



Uday Jewellery Industries Ltd.

Specializes in mass manufacture of Cubic Zirconia (CZ) with Colour Stone Studded Jewellery. Got listed on BSE in 2015



Sanghi Jewellers Pvt. Ltd.

Flagship company specializing in the mass manufacture of Colour Stone Studded Jewellery



Narbada Gems and Jewellery Ltd.

Focuses on mass manufacture of Flat Diamond with Colour Stone Studded Jewellery. Got listed in BSE in 2010

3rd Gen in Business - Legacy of Expertise, Innovation & Perfection



Shri Hanumanth Rai Sanghi

Founder of G. Laltapershad & Sons Jewellers & Bankers, Abid Road, Hyderabad

Shri Hanumanth Rai Sanghi, the Founder of G. Laltapershad & Sons Jewellers & Bankers, established the second retail jewelry outlet on Abid Road, Hyderabad. Being the 3rd generation in business, he brings over 57 years of experience in the gems and jewellery industry and plays a vital role in Sanghi Jewellers Private Limited, the flagship company of Sanghi Global Group.

Since 2001, he has been associated with Sanghi Jewellers, contributing his extensive expertise in transforming raw gold into 18K & 22K gold for jewelry manufacturing. His profound knowledge serves as the backbone for manufacturing, innovation, and design, showcasing a proactive approach in adopting state-of-the-art technology. Mr. Sanghi is a trailblazer in "lost wax" casting technology, inspiring UJIL's innovative spirit and the company's relentless pursuit of perfection.

4th & 5th Generation - Youthful Dynamism, Seasoned Expertise



Sanjay Kumar Sanghi

Founder of SJPL

*Managing Director at SJPL &
NGIL*

Executive Director of UJIL

- 4th Generation in business & Commerce graduate and Gemologist from gemological Institute of India.
- Over 31 years of experience in the Gems and Jewelry industry.
- Specializes in sorting and of precious and semi-precious gems for crafting Goldstone jewelry



Ritesh Kumar Sanghi

Founder of SJPL

*Promoter & Managing Director
at UJIL*

Executive Director of NGIL

- 4th Generation in Business, Commerce graduate with 30+ years of active business involvement.
- Possesses in-depth knowledge of the jewelry industry.
- Well-versed in the production processes and techniques related to gold jewelry manufacturing.



Uday Sanghi

*Business Development Head
At UJIL*

- 5th Generation in Business & Commerce graduate with specialization in Consumer Behavior & Strategic Management from London School of Economics; Business Executive Program from Harvard Business School.
- Looks after product development, consumer engagement & operations.



Tejas Sanghi

*Business Development Head
At NGIL*

- 5th Generation in Business & Commerce graduate with specialized training in Consumer Behavior & Strategic Management from the London School of Economics.
- Gemologist from Gemological Institute of America and "Family Managed Business" training from S.P. Jain Global, Mumbai.

Advanced Manufacturing Facility at Basheerbaugh, Hyderabad

Advanced Manufacturing Facility



- A state-of-the-art manufacturing facility spanning 10,000 sq ft per floor
- Equipped with the latest technology for enhanced production and quality control.

Scaling Production Capacity



- Current manufacturing capacity is being significantly scaled up.
- Increasing from 20kg/month to an impressive 125kg/month to meet growing demand.

Shared Facility with Specialization



- 5 storey building with dedicated floor for each company and its product line optimizing workflow and quality.
- 3 additional floors under construction and a centralized corporate office for streamlined operations and communication.

Strategic Capital Infusion



- A strategic investment of Rs. 12 crs has been allocated focusing on modernizing machinery, ensuring we stay at the forefront of innovation and efficiency.

COMPANY OVERVIEW

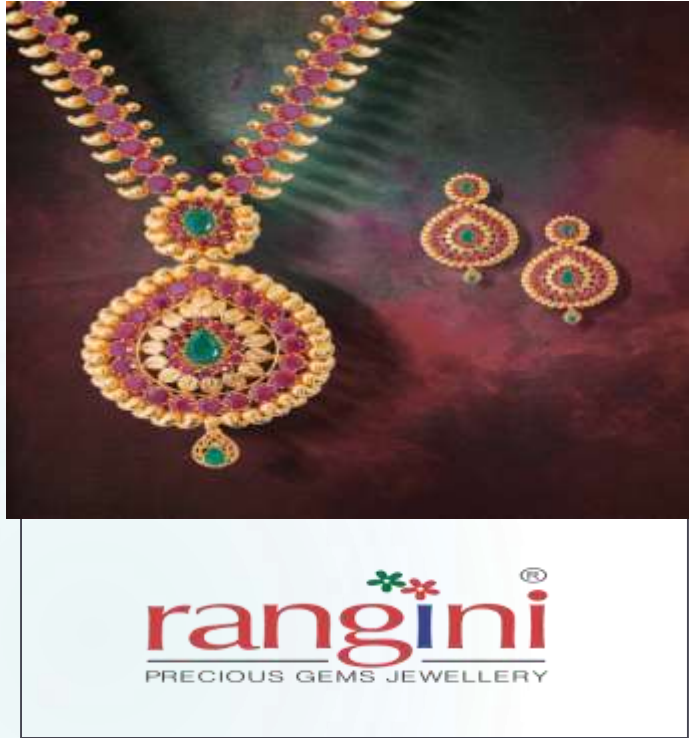


About Sanghi

- **Sanghi Jewellers Pvt Ltd.** is recognized as one of the Prime Manufacturers of India with the Numero Uno position in the category of Natural Colour Gem stone studded 22k & 18k gold jewelry.
- It has world-class know-how backed by technical team to manufacture various jewellery items mainly in Emerald, Ruby, Sapphire, Diamond & Uncut diamond.
- It is well known for producing traditional and trendy designs Jewellery, from normal weights to lightest Jewellery. The product range is very wide wherein we make Finger Rings, Tops, Hangings, Jhumkis, bracelets, bangles, chain necklaces, short necklaces, Chokers, Kasumalas, Long Necklaces, Vadiyanams, Vankis, etc.
- It has won the 35th Annual Award in Emerging Exporters Category in 2007-2008. We are exporting our jewellery to many countries of the world



In House Product Brand



Natural Colour Gemstone Jewellery

Fashion Jewelers for the Growing Natural Colour Gemstone Jewellery



Incorporated as Company in 1999. 4th Generational Legacy Business



B2B Supplier of Innovative Natural Gemstones studded Jewellery



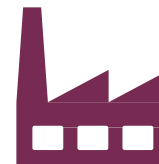
₹ 29,140.28 lakhs
FY23 Revenues



Trusted Suppliers to India's Top Retail Jewellery Brands



Delivering domestically and globally with unmatched efficiency.



Cutting Edge Manufacturing Facility in Hyderabad with 318 employee strength

What Sets Us Apart?

Handcrafted Fashion Jewellery

Diverse offerings catering to base population

Digitized Operations

Use of state-of-the-art technology to create innovative hand crafted designs

Cutting Edge Manufacturing facility

Latest In-House Tech Manufacturing for Elite Clients

Robust Internal Systems

Streamlined systems & processes enhancing Vendor Audit Efficiency

Focussed Product Development

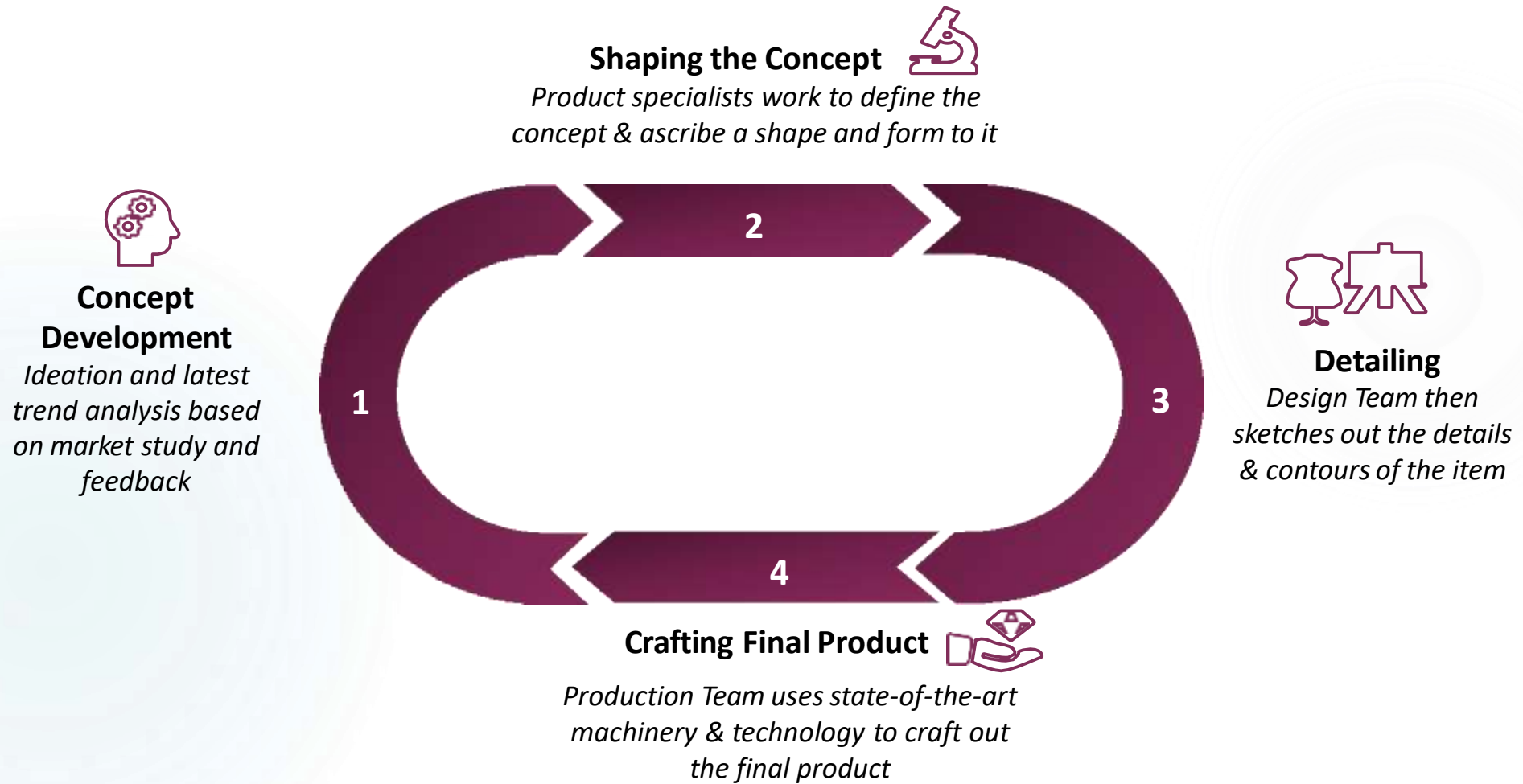
Exporting Jewellery all over the world specifically to Middle Eastern Region

Strong leadership

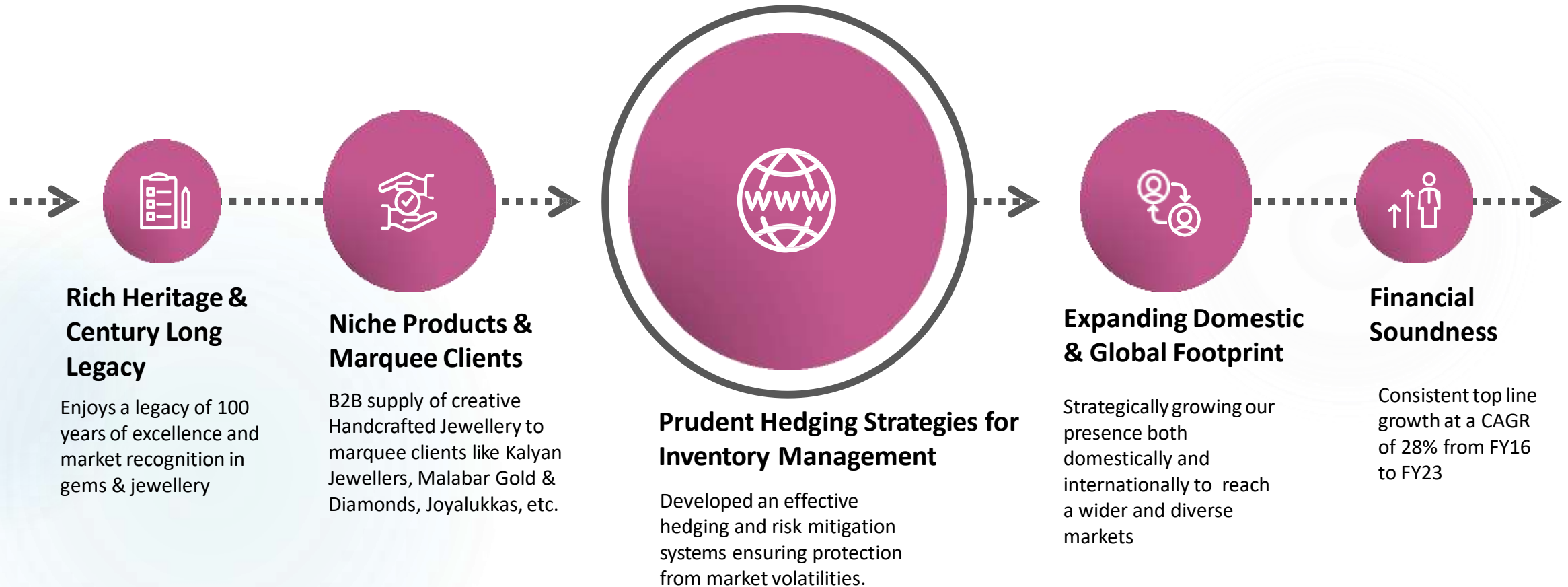
Clear Succession with 5th Generation in Business



Product Development Process



Investment Thesis



KEY MILESTONES

1999

•The Company was incorporated under the Companies Act, 1956 on 19th April, 1999 under the name of “Sanghi Jewellers Private Limited” at Hyderabad

2007-08

•The Company was awarded for standing first in the category of Emerging Exporters Category in the Year 2007-08 by the Gems & Jewellery Export Promotion Council.

2008

•The Company was certified for the quality management system for the scop of Manufacturing & Sales of Gold Jewellery studded with preciose gems & stones for ISO 9001: 2008 Standard.

2011

•The Company was classified as Preferred Manufacturer of India in 2011 by the All India Gems and Jewellery Trade Federation.

2013-14

•The Company was awarded for Excellence with Ethics by the Gems & Jewellery Export Promotion Council in year 2014.

2013

•The Company crossed Rs. 200 Crores turnover mark

2021

•The Company has allotted Bonus Shares to its Shareholders.

Niche Products & Marquee Clients



Prudent Hedging Strategies for business



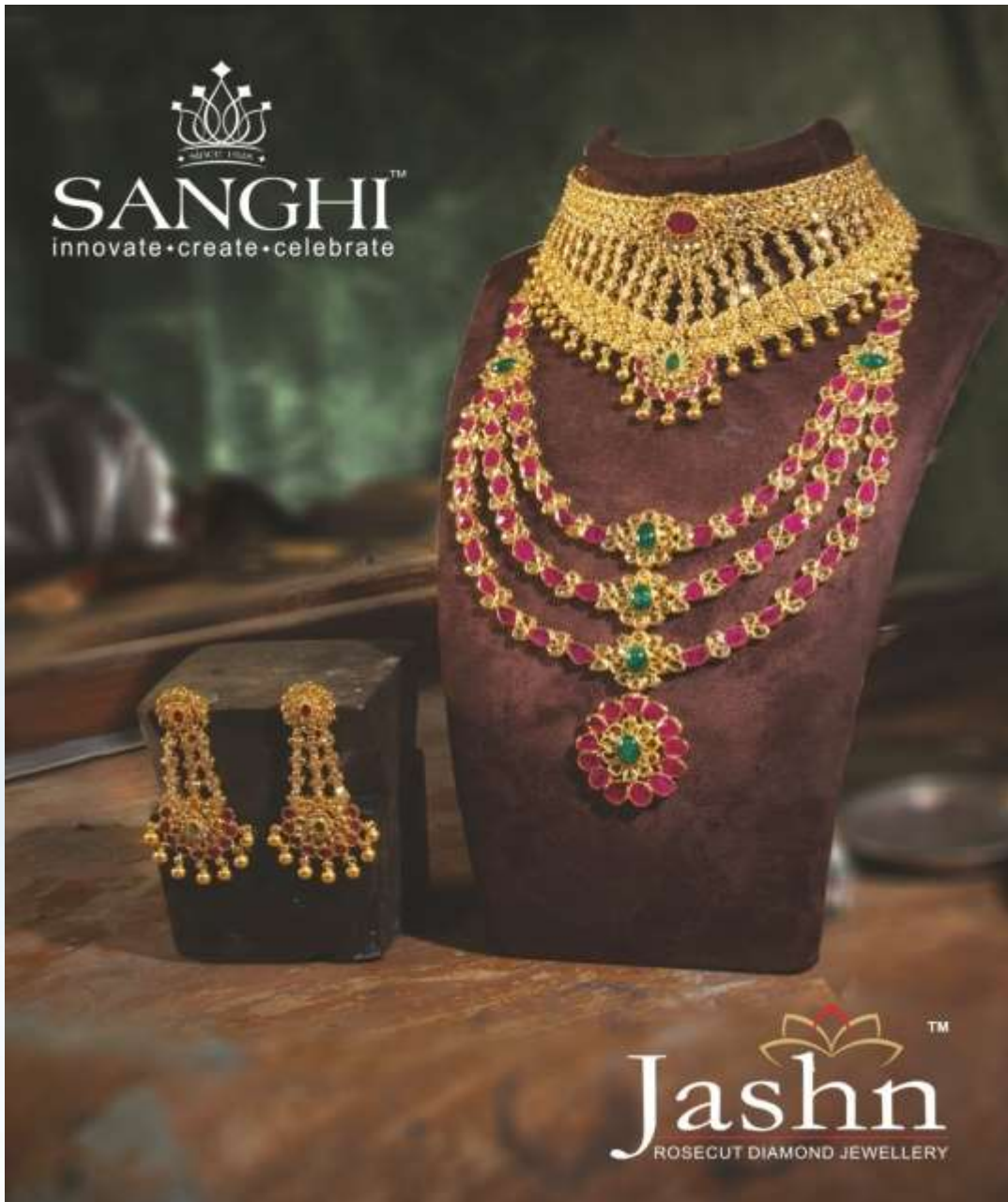
Sjpl relies on a seasoned treasury team to manage daily gold procurement and hedging, minimizing the impact of gold price fluctuations on profitability.



It uses a dual strategy, employing Gold Metal Loans (GML) for efficient inventory management and financial instruments like forwards and futures for effective hedging.



Consequently, we remain shielded from price fluctuations, even when confronted with unfavorable market conditions.

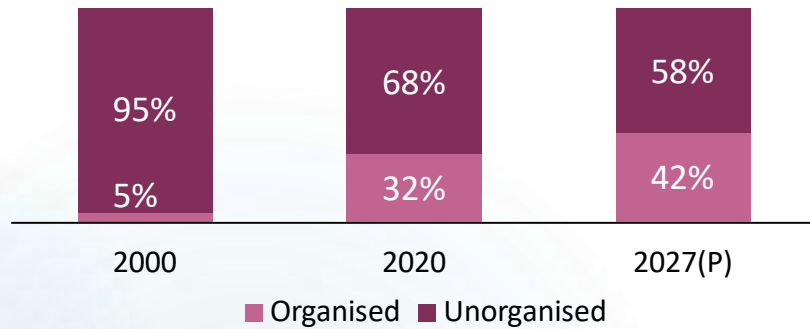


Industry Overview

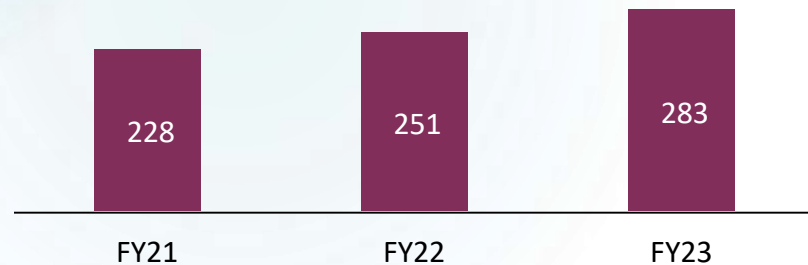
Opportunities in Gems & Jewellery

Sparkling Opportunities of the Jewellery Market

Rising Transition of Jewellery Retailing towards Organized Retail

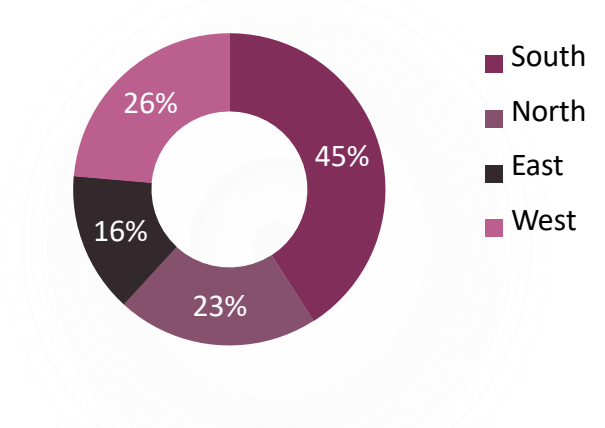


Increase in Retail showrooms is boosting the sales of B2B suppliers

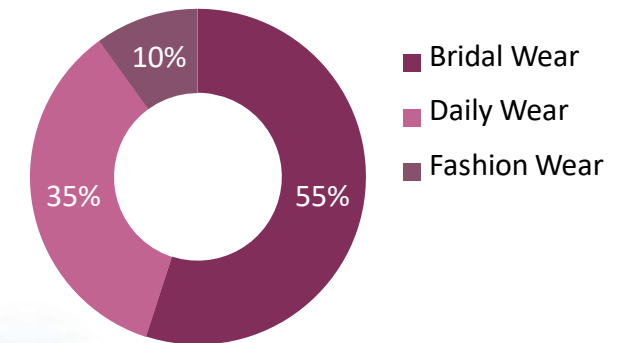


- ✓ India ranks as the world's second- largest consumer of gold jewellery.
- ✓ The Organized Retail Sector is exploding and projected to expand, with a market share of 42-47% by FY26.
- ✓ Bridal Jewellery still dominates the domestic markets
- ✓ Evolving consumer preferences for lightweight fashion jewelry has been benefiting organized industry players.

South India Dominates the Jewellery Sector



Bridal Jewellery leads with 50-55% of demand in Domestic Markets



FIVE VISIONARIES ONE FOCUS



Appendix

Experienced Leadership



Sanjay Kumar Sanghi
Managing Director

- Director since 1999. He is highly skilled in identifying and sorting a wide array of precious and semi-precious gems for crafting colored stone jewelry.



Pritha Sanghi
Whole time Director

- Director since 2014. She brings extensive jewelry design experience to guide the team in making exclusive royal jewelry.



Ritesh Kumar Sanghi
Whole time Director

- Director since 1999. He has deep expertise in the jewelry industry, including gold jewelry manufacturing processes and techniques.



Bhavana Sanghi
Whole time Director

- Director since 2014. She have knowledge and interest in precious and semi precious gem stones used in the manufacturing of jewellery

Annual Income Statement

Particulars (Rs Lakhs)	FY23	FY22	FY21	FY20
Revenue from Operations	29,104.28	27,716.40	20,097.62	28,472.03
Total Expenditure	28,021.50	27,136.74	19,244.58	27,026.58
Other Income	84.81	430.57	228.18	278.06
Depreciation	116.97	121.79	125	102.00
Profit Before Interest & Tax	1050.62	888.44	956.22	1621.51
Interest	328.32	373.25	541.64	563.06
Profit Before Tax	722.30	515.20	414.10	1,058.45
Tax	191.53	131.15	101.83	281.47
Net Profit	530.77	384.04	312.27	776.997
Earnings Per Share (Rs)	2.61	1.89	4.93	13.36

Annual Balance Sheet

Equities & Liabilities (Rs. lakhs)	FY23	FY22	FY21	Assets (Rs. Lakhs)	FY23	FY22	FY21
Share Capital	2036.12	2036.12	2036.12	Non Current Assets			
Other Equity	5551.55	5037.48	4670.14	Property, Plant & Equipment	615.66	728.64	816.52
Total Equity	7587.66	7073.60	6706.26	Capital Work in Progress	582.25	60.10	20.50
Non-Current Liabilities				Intangible Assets		-	-
Borrowings	36.79	162.85	1121.06	Non Current Investments	243.81	243.81	237.42
Other Long Term Liabilities & Provisions	146.23	131.12	134.38	Long term loans and Advances	194.56	274.67	249..21
Total Non-Current Liabilities	183.02	293.97	1255.43	Total Non Current Assets	1636.28	1,307.22	1,323.65
Current Liabilities				Current Assets			
Borrowings	4938.02	5621.29	6389.78	Cash and Bank Balances	1103.39	2.68	11.81
Trade payables	389.36	262.49	596.07	Inventories	5865.56	6,994.97	7927.41
Other Current Liabilities	119.40	175.55	231.50	Trade Receivables	4448.03	4,482.16	5,126.98
Short term Provisions	72.63	32.92	15.6	Other Current Tax Assets	-	-	-
Total Current Liabilities	5519.40	6092.25	7233.00	Short term Loans and Advances	236.82	672.79	804.84
Total Equity and Liabilities	13,290.09	13,459.82	15,194.70	Total Current Assets	11,653.80	12,152.60	13,871.04
				Total Assets	13,290,.09	13,459.82	15,194.70

Awards and Recognitions



Winner of
35th Annual Award
in Emerging Exporters
Category 2007-08



**GJTCI Excellence Award
Best Exporter-2013**



Export House



LIFE MEMBER



5th INTERNATIONAL ACHIEVERS SUMMIT
BANGKOK- THAILAND 2014
**Fastest Growing Indian Company
Excellence Award**

THANK
YOU

